

Background & Problem

G A Engineering, one of the leading sub-contract CNC machine shops in the North East of Scotland, supply precision machined parts to the Oil & Gas, Agricultural and Medical Sectors.

The company were at the stage where they had the potential to expand production, customer base and sales.

Actions Taken

David Graham was introduced to G A Engineering with the task of Business Mentor to Managing Director, Gordon Deuchars. With David's manufacturing background and expertise he quickly identified the needs and requirements of GA and set about the job in hand.

Firstly David was instrumental in helping putting together an application for the "Best Performing Business Award for under 25 employees for GA, this enabled David to gather valuable information and get a feel for GA. With David's assistance and expert advice the company won the award.

The Result

The remit of the job was to drive GA forward and achieve stability and growth, the company has grown from 16 to employees to over 40 with a new facility opened in Aberdeen and has seen turnover increase by over 200%. Job well done!!

**If you want to find out more about any of the areas covered in this case study
and how we can support your business – contact us today.**